

Campaign Leadership Council

Houston Meeting May 31, 2022

UTSA CREATING BOLD FUTURES®

Agenda

Welcome and Introductions Erica Dixon

Campaign Updates and Campaign Launch Karl Miller Lugo

President's Remarks *Taylor Eighmy*

Discussion and Closing Remarks Greg and Melissa Whitaker



Welcome and Introductions

Erica Dixon Associate Director of Development UTSA CREATING BOLD FUTURES®

Campaign Updates and Launch

Karl Miller Lugo Vice President for Development and Alumni Relations



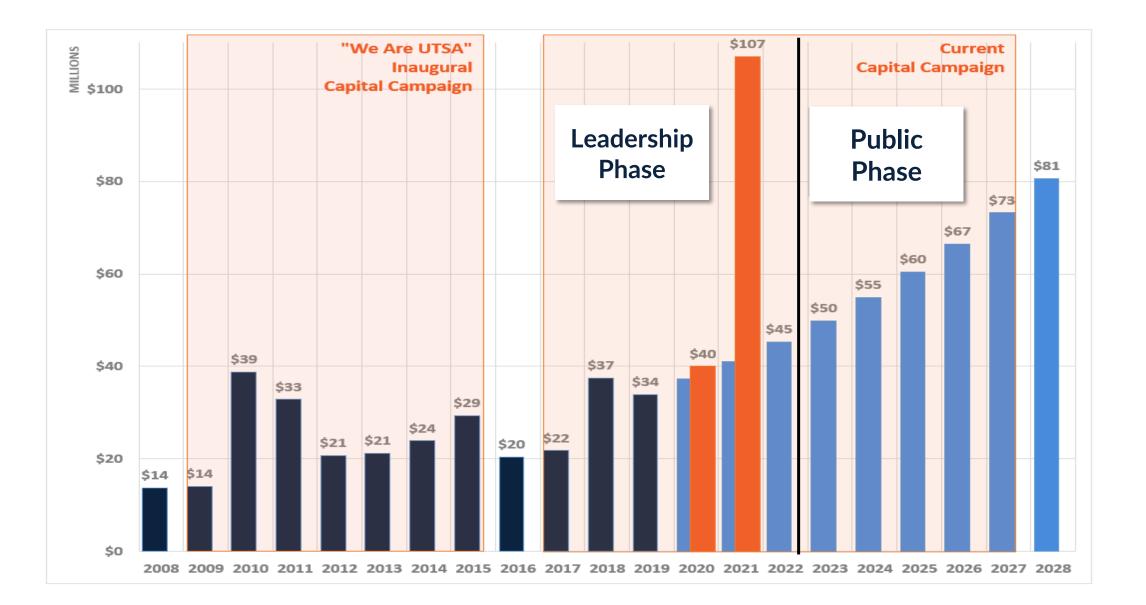
Prepared To Launch a \$500 Million Campaign

Leadership is Prepared to Lead and Support Goals Volunteers and Donors are Supportive of the Campaign Prospects are Being Identified to Achieve the Campaign Goal University is Prepared for a Successful Campaign

ACCOMPLISHMENTS

UTSA .	\$29	7 Mil	llion R	aised	to Da	ate	110,13 Gifts	33	38,46 Donors		278N indowment Value*
UISA®		6	0% Prog	ress to G	oal of \$5	00M					
EBOLD	Millions			\$297.8	3				\$202	2.2	
MPAIGN FOR OUR FUTURE	0%	10%	20%	30%	40%	50% ion to Date 🧧	60% Remaining Goal		0% 80%	90 %	10
	\$9	9.7 mil	lion Rais	ed in Sil	ent Pha	se	39,635 Gifts	1	4,656 Donors	\$89.5	
WE ARE										Value*	
	(0	Ę	57% Progr	ess to Go	al of \$17!	5M					
	Millions			\$99.7					\$75.3		
1 Top-Tier Campaign	0%	10%	20%	30%	40%	50%	60% emaining Goal	70%	80%	90%	100%

HISTORICAL & FUTURE FUNDRAISING PRODUCTIVITY





Progress to Annual Goal

\$46.08 Million Raised To Date

\$50 Million Goal





MARGIE AND BILL KLESSE COLLEGE OF ENGINEERING

BOLD Giving

\$20 million gift to The University of Texas at San Antonio College of Engineering and Integrated Design

This transformational gift will **support Roadrunners** through the creation of new endowments for student scholarships, faculty support and programs to **promote student success**.

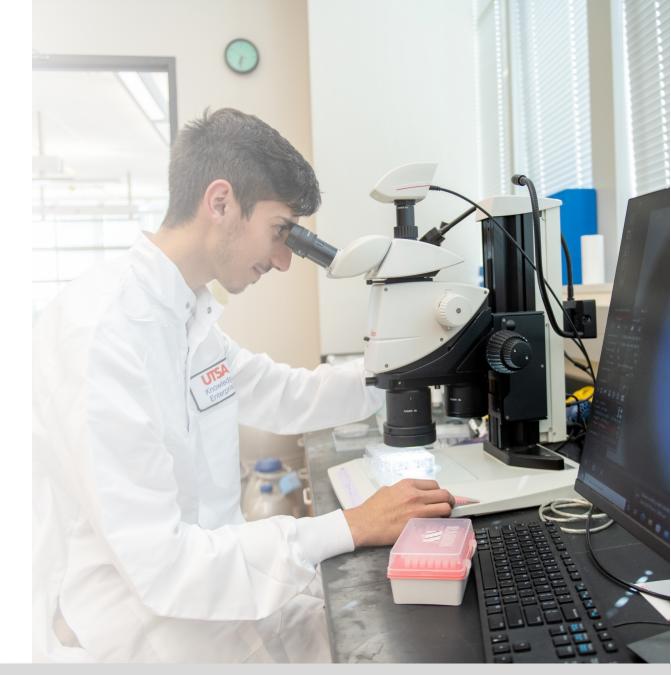


PUBLIC CAMPAIGN MESSAGING

Be Bold: A Campaign for Our Future As the **largest fundraising campaign** in the university's history with a **goal of \$500 million**, it directly supports UTSA's 10-Year-Strategic Vision and will provide the infrastructure and resources needed to become a national model for student success and research excellence.

Campaign Destinations

- 1. Student Success
- 2. Research Excellence
- 3. Strategic Growth



UTSA, CREATING BOLD FUTURES,

PUBLIC CAMPAIGN BRANDING CONCEPTS

Key themes and messages

- Celebrating UTSA's journey and trajectory
- Capturing UTSA's evolution alongside San Antonio's
- Highlighting UTSA's **growth** from We Are UTSA to Be Bold
- Promoting UTSA's past, present, and future
- Encouraging stakeholders to **Be Bold** with us





LAUNCH WEEK EVENTS

Official Announcement Faculty/Staff Event & Campus Showcase Exclusive Donor Event

Homecoming Week Events

- BestFest
- Alumni Tailgate
- Homecoming Football Game
- UTSA Spirit Day Light the City Orange













Internal communications teasers – faculty/staff/students External communications teasers – alumni/donors/friends

San Antonio Express News Op-ed

Media relations strategy, social media campaign, local and regional ads, direct mailers, website launch, kick-off events

Ongoing campaign related donor events and fundraising activities







A Sip of Recetas Vol. 2: Bebidos in Houston

UTSA VS. UH in San Antonio- Opening Game

Fall CLC Meeting in San Antonio

UTSA VS. North Texas- Homecoming

UTSA VS. Rice Tailgate in Houston

FEEDBACK

- How do you feel about the plan?
- What are we missing?
- What elements do you consider important for the public launch?







President's Remarks

Taylor Eighmy President, UTSA

RESEARCH EXCELLENCE

UTSA's Planned Trajectory



Top 140 Public and Private Research U.S. Universities Designated According to Ten Criteria Established by the Carnegie Foundation Eight Texas Public Emerging Research Universities (ERUs) Deemed Eligible for National Research University Fund (NRUF) According to Six Criteria Established by the THECB

AAU Equivalent

The nation's most prestigious research institutions

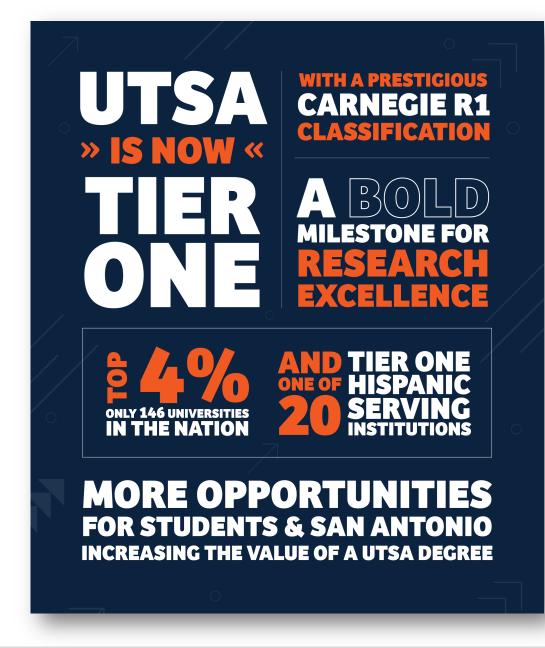
Top 64 Invited Public and Private U.S. and Canadian Universities According to Nine Criteria Established by the Association of American Universities (AAU)



CARNEGIE R1 CLASSIFICATION

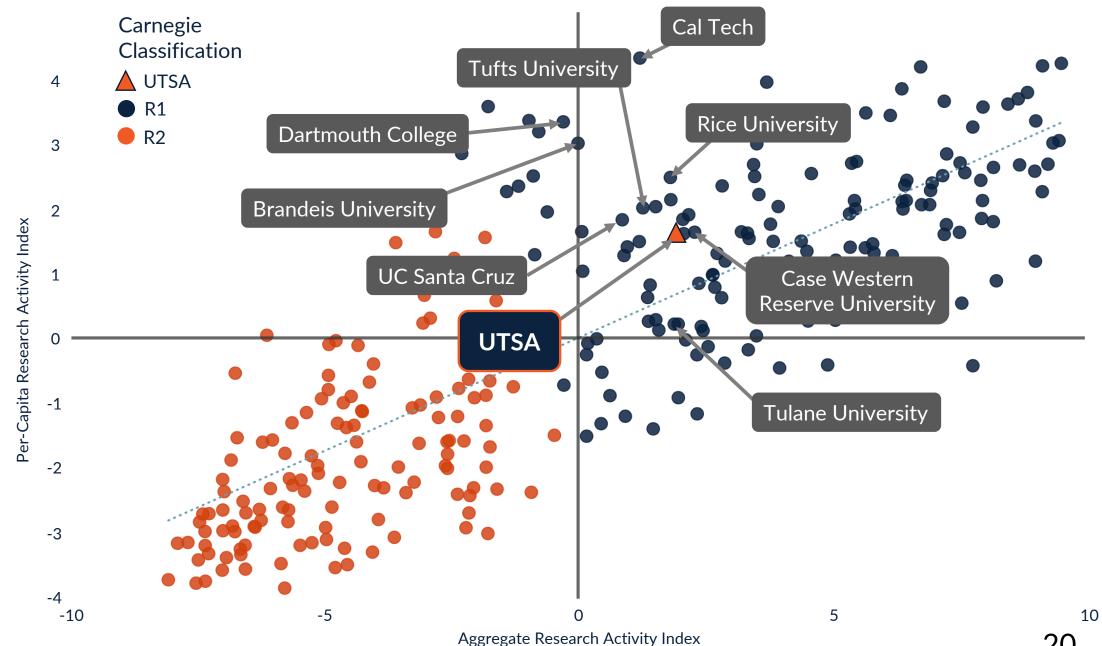
A Tier One Research University

In February 2022, the Carnegie Classification of Institutions of Higher Education designated **UTSA as an R1 institution**, reinforcing our trajectory as one of Texas's top public research universities.





Classification R1 Carnegie



Alliance of Hispanic Serving Research Institutions





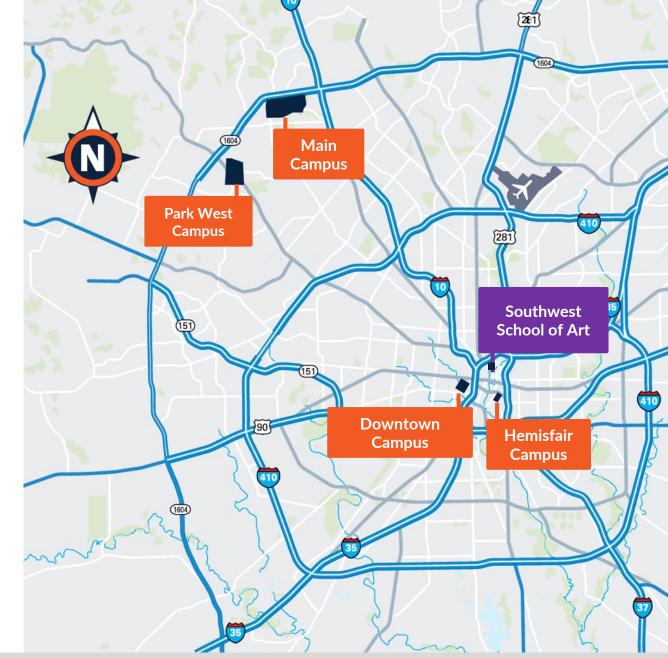
Graduate Faculty & Program Review

Grad Faculty & Program	AAU Institution Reviewers	Approve	Comment
1. Cell & Molecular Biology	Harvard University, University of Michigan, University of Pennsylvania	Yes	"Review team unanimously recommends"
2. Biomedical Engineering	MIT, Georgia Tech, U. Maryland	Yes	"Equivalent to nationally- ranked, high quality program"
3. Computer Science	Cornell University, Georgia Tech, University of Illinois	Yes	"Program is strong and the committee argues for NRUF funding"
4. Management	UCLA, Stanford University, University of Washington	Yes	"Unanimously recommends NRUF funding"
5. Anthropology	Cornell University, Vanderbilt University, University of Colorado	Yes*	"Clearly equivalent to some of the best public AAU institution programs nationally"*



SAN ANTONIO

UTSA's Four Campuses & The Southwest School of Art Campus









Southwest School of Art

Coates Chapel, Courtyard, and other event facilities





School of Data Science & National Security Collaboration Center Innovation, Entrepreneurship and Careers Building

ITSA

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STRATEGIC PARTNERSHIPS IN HEALTH SCIENCE

UT Health San Antonio-UTSA Joint School of Public Health

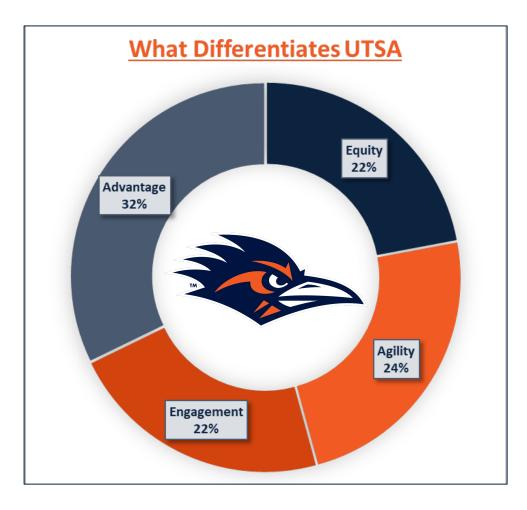
- Combine UTHSA's MS in Public Health with UTSA's BS in Public Health
- Dual accreditation
- Founding Dean/Director
- Drive Ph.D. production and R&D
- Focus on South Texas public health challenges
 - Obesity, diabetes, cancer
- UT System Board of Regents approved concept in November 2021

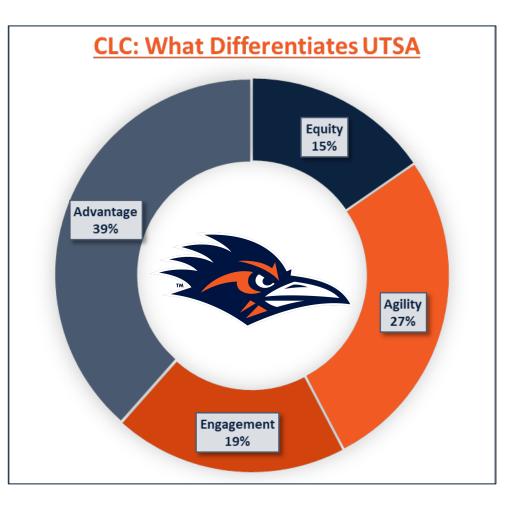
The University of Texas at San Antonio[™]





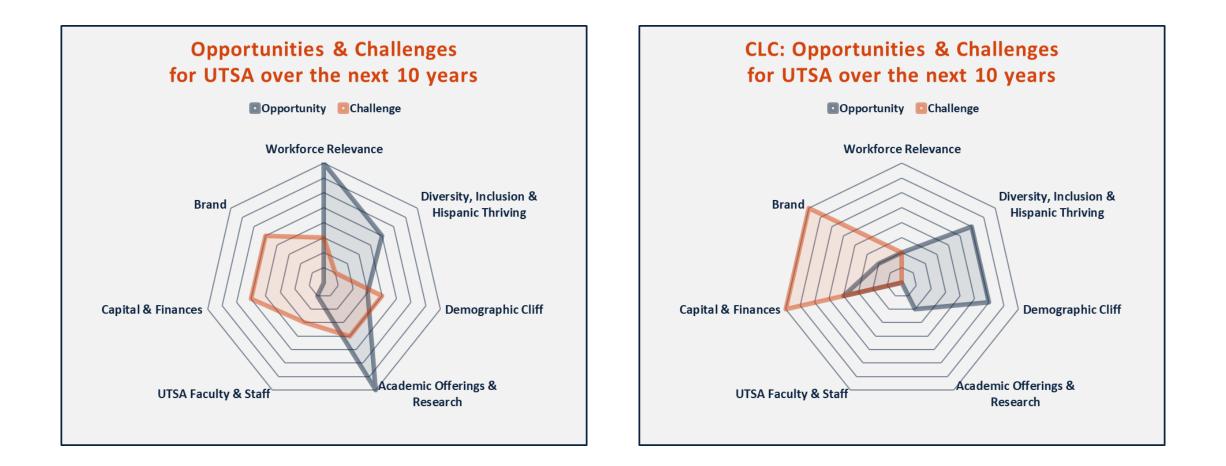
WHAT DIFFERENTIATES UTSA?







OPPORTUNITIES & CHALLENGES OVER THE NEXT DECADE





How do we create, invest in, engage with, and foster **a thriving workforce** that is competitive, skilled, operating at a high level, and keeping pace with our forward trajectory?

UTSA Themes	CLC Themes
Constant conversations, robust partnerships and innovative initiatives align us with the community	To increase the college attainment rate in SATX, we need to strengthen UTSA
Explore Latin American market opportunities	Provide more bridge programs, mentorship and support for local high school students
Create residencies and internships by engaging with local businesses, schools and organizations.	
Campus units should coordinate efforts deliberately	



How can we better promote **community engagement** and our urban-serving mission, especially given our focus on experiential learning and as a Hispanic-thriving institution?

UTSA Themes	CLC Themes
Deliberately communicate what UTSA has to offer & create more cultural content	Scholarships
Tell the stories of how UTSA's research, economic development and accomplishments support the advancement of the community	It's all about the brand & keeping the community engaged
Connect each of the campuses more effectively	Promoting internships as part of the student experience



FEEDBACK

- What excites you?
- How can you best engage with the UTSA team?
- What do you suggest we do to keep the incredible momentum?





UTSA CREATING BOLD FUTURES®

Discussion and Closing Remarks

Greg and Melissa Whitaker Campaign Leadership Council-Houston Co-Chairs

HOW YOU CAN HELP

- Continued commitment as a volunteer leader – CLC
- Connections with new foundations and corporate/community partners
- Open new doors for new areas of growth
- Host events
- Recommend new members for volunteer leadership boards and college/unit advisory councils





CREATING **FUTURES**